



Town Council Agenda Report

SUBJECT: Resolution

CONTACT PERSON/NUMBER:

SID MARCHANT, ACTING DEPUTY FIRE CHIEF (954) 797-1213

TITLE OF AGENDA ITEM:

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, REVISING THE FIRE RESCUE DEPARTMENT FEE SCHEDULE FOR EMS TRANSPORTATION.

REPORT IN BRIEF:

Fees for Ambulance services have not been adjusted since inception and were set in conjunction with the private ambulance service previously transporting for the Town of Davie. During this period surrounding communities have increased rates and changed fee structures to keep in-line with industry and HCFA changes. The billing agent, Advanced Data Processing recommends and the Town of Davie Fire Department concurs and puts forth this motion for resolution to make changes in the fee schedule for ambulance transport and emergency services which would put the Town of Davie fee schedule at parity with surrounding communities and in-line with industry-wide changes.

PREVIOUS ACTIONS: Town Council previously approved resolution number R-96-019 a contract agreement with American Medical Response providing medical transportation for the Town of Davie.

CONCURRENCES: not applicable

FISCAL IMPACT:

Has request been budgeted? N/A

What account will funds be appropriated from:

Additional Comments:

RECOMMENDATION(S): Motion to approve the resolution

Attachment(s):

Resolution
Exhibit "A"

RESOLUTION NO. _____

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, REVISING THE FIRE
RESCUE DEPARTMENT FEE SCHEDULE FOR EMS TRANSPORTATION.

WHEREAS, private ambulance company American Medical Response (AMR) previously provided medical transportation for Davie residents; and

WHEREAS, AMR had a set fee per contract with the Town which was approved by Town Council by resolution number R-96-019; and

WHEREAS, said set fee schedule has not changed since its introduction; and

WHEREAS, Advanced Data Processing, the billing agent for Town's emergency transport services has made the Town aware of applicable industry changes, changes in HCFA regulations and comparable fees for surrounding communities; and

WHEREAS, Advanced Data Processing has submitted to the Fire Department appropriate changes to the Town's fee schedule for emergency transports so as to be in-line with the industry and surrounding communities;

WHEREAS, the Fire Department recommends such changes be implemented; and

WHEREAS, it is in the best interest of the Town of Davie to revise the fees as attached in Exhibit "A".

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA:

SECTION 1. The Town Council hereby adopts the revised fees established as stated in Exhibit "A".

SECTION 2. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS _____ DAY OF _____, 2000.

MAYOR/COUNCILMEMBER

Attest:

TOWN CLERK

APPROVED THIS _____ DAY OF _____, 2000

EXHIBIT "A"



Advanced Data Processing

Advanced Data Processing
520 NW 965 Street Road
Suite 201
Miami, FL 33169

Phone 305 945 2280
Fax 305 945 6882
Email: adpadv1@bellsouth.net

August 7, 2000

Town of Davie EMS
Attn: Jose Rivera
6591 Orange Drive
Davie, FL 33314

Dear EMS Official:

Subject: Fee Restructuring

As an ongoing commitment to the Town of Davie and the service that we provide, I would like to take the opportunity to make some recommendations to the Town with regard to its EMS operations and fee structure.

I have attached a copy of a presentation that identifies a large difference from the current fees charged by similar cities in your area. Given this and that a large amount of your revenue comes from private insurances, the Town can benefit by over \$130,000 in additional revenue from fee restructuring alone. We believe that having a computer-assisted Q&A function can generate additional revenue, reduce direct labor and other costs related to record maintenance and retrieval. At the same time the additional revenue can fund the cost of implementing such a system that provides long-term benefit. HCFA changes in reimbursement structures are expected to increase the need for Q&A of the run report documentation. Without such a system, this task would be impossible.

We recommend the Town of Davie consider:

1. the proposed raising of rates in-line with industry and surrounding communities and
2. strongly consider implementation and deployment of automation in Q&A, maintenance and retrieval of emergency dispatch, transport and treatment documentation.

If you have any questions please feel free to call me at 305-945-2280.

Sincerely,

D V Passaro
VP Marketing/Operations

Advanced Data Processing

PROPOSED FEE STRUCTURE REVISION

Revision is essential to:

- obtain maximum collection potential, and
- reduce burden to residents

Current Fees: lag prevailing rates

- BLS is billed at lower rate despite higher allowance for “ALS equipped vehicles”
- BLS and ALS are not properly imburse

BLS	\$179.70	VS	\$310.00
ALS	\$282.40	VS	\$310.00

Comparison of City/County Fees

	ALS	BLS	OXYGEN	MILEAGE	SPECIAL HANDLING	
Boca Raton	\$272.00	\$170.00	\$25.00	\$5.80		
Brevard County	\$275.00	\$275.00	\$25.00	\$5.00	Yes	
Cooper City	\$300.00	\$300.00	\$0.00	\$7.25		
Coral Springs	\$300.00	\$300.00	\$0.00	\$6.50	Yes	
Dania Beach	\$300.00	\$285.00	\$25.00	\$7.00	Yes	
Davie	\$282.40	\$179.70	\$25.65	\$6.15		
Ft. Lauderdale	\$330.25	\$330.25	\$3.30	\$7.25		
Hallandale	\$400.00	\$400.00	\$20.90	\$7.50	Yes	
Jacksonville	\$300.00	\$250.00	\$35.00	\$5.00	Yes	
Lauderdale Lakes	\$300.00	\$200.00	\$25.50	\$5.75		
Lauderhill	\$295.00	\$250.00	\$25.00	\$6.50	Yes	
Margate	\$315.00	\$200.00	\$0.00	\$6.50		
Metro-Dade County	\$310.00	\$310.00	\$30.00	\$7.50	Yes	
Miami	\$290.00	\$175.00	\$25.00	\$7.50	Yes	
Miami Beach	\$290.00	\$175.00	\$25.00	\$0.00	Yes	
North Lauderdale	\$300.00	\$300.00	\$25.00	\$7.50		
North Port	\$300.00	\$300.00	\$0.00	\$5.50		
Oakland Park	\$280.00	\$200.00	\$24.00	\$5.50		
Okaloosa County	\$340.00	\$340.00	\$0.00	\$5.00	Yes	
Orange County	\$280.00	\$280.00	\$0.00	\$6.00		
Palm Beach County	\$325.00	\$225.00	\$0.00	\$7.50		
Pembroke Park	\$360.30	\$330.00	\$0.00	\$7.25		
Plantation	\$300.00	\$300.00	\$25.00	\$6.25	Yes	
Pompano Beach	\$275.00	\$190.00	\$27.50	\$5.75		
Tamarac	\$310.00	\$310.00	\$25.00	\$7.00	Yes	
Tampa	\$320.00	\$170.00	\$32.00	\$5.00	Yes	
AVERAGE CHARGE	\$305.77	\$259.42	\$18.30	\$6.13		
						5/18/00

Typical Handling Charge:

- IV Solution \$32.00
- Cardiac Monitor \$25.00
- Cervical Collar \$25.00
- Intubation \$25.00
- Medication \$27.50
- Special Handling \$35.00

TOWN OF DAVIE EMS				
Collection by Financial Class				
for Period Ending 6/30/2000				
Summary of Money Collected				
By Account Type				
Self Pay	\$42,505.59	5.54%		
Medicaid	\$30,074.61	3.92%		
Medicare	\$127,680.51	16.65%		
Private Ins	\$566,708.57	73.89%		
Total	\$766,969.28	100.00%		

Recommended Action

- Raise ALS & BLS rates
- Rely on insurance reimbursement to provide major revenue
- Initiate field automation to improve data collection & reporting to increase collections
- Use increase to fund field automation

Benefits

- The Town will benefit from:
 - Increased overall revenue
 - Improved cash flow
 - Reduced burden to resident/taxpayer

**Proposal - Part 1
Increase BLS Rate
from \$179.70 to \$310.00**

**Proposal - Part 2
Increase ALS Rates
from \$282.40 to \$310.00**

**Proposal - Part 3
Addition of Special Handling
from \$0.00 to \$35.00
which includes the following:**

IV Solution
Cardiac Monitor
Cervical Collar
Intubation
Medication

**Proposal - Part 4
Maintain our current mileage rate
and oxygen usage fee
\$6.15 mileage rate
\$25.65 oxygen**

**Proposal - Net Plan Effect (ESTIMATE)
from BLS/ALS increase &
offset of resident payments**

\$98,689.00
\$34,370.00
\$133,059.00

increased in revenue from BLS
increased in revenue from ALS
Total increase for plan (annual)

BENEFIT REVIEW

- **The Town will benefit from:**
 - Over \$130,000 annual increase in overall revenue
 - Improved cash flow by relying on insurance payments & improved automation
 - Reduction in labor cost through automation

SUMMARY

- **Recommend**
 - adjust BLS & ALS rates
 - approve field automation program